



What People Are Saying . . .

INDUSTRY ANALYSTS

The Data Warehousing Institute

"The Data Warehousing Institute sponsors the annual Pioneering Product Award to recognize innovative solutions that will most likely revolutionize the practice of data warehousing. Teleran's iGuard was the clear winner, having met TDWI's evaluation criteria of innovation, usefulness, value, impact and uniqueness." *Steven Crofts, Senior Vice President, TDWI*

TDWI Newsletter

"The significance of Teleran iGuard and iSight is that they are invaluable aids for analyzing the performance of the data warehouse and managing resources to meet the performance goals of the organization." *Pieter R. Mimno, Consultant and TDWI Instructor*

META Group

"It will be essential to ensure that these mission-critical business applications attain peak performance and availability for hundreds of thousands of web-based users. Dynamic solutions for access monitoring, management and database optimization such as those offered by Teleran will be essential." *Doug Laney, Vice President*

Giga Group

"The extraordinary growth of data warehouses and datamarts has created two problems that plague data centers: the data explosion and overwhelming traffic in unoptimized queries. Teleran will increasingly become a required component of decision-support systems. With the addition of Teleran's predictive, prescriptive, and preventive capabilities, customers will be able to keep data access from turning into data excess." *Merv Adrian, Vice President*

Aberdeen Group

"Managers interested in effectively tuning the entire data warehouse environment at minimal cost should give Teleran a close look." *Guy Creese, Senior Analyst, Decision Support Research*

Frost & Sullivan

"Teleran Technologies has made tremendous strides in the data warehouse management space. The company's query management products are at the forefront of the space, pushing outward the frontiers of data warehousing management capabilities. Teleran is poised to leverage its technology into a market leadership role." *Market Engineering Study*

CUSTOMERS

Allstate Insurance "I've learned more about the business use of our data warehouse from Teleran in two weeks than I knew about the system in the previous six months in my job." *Craig Kovar, Manager Data Warehousing*

Boehringer Ingelheim Pharmaceuticals

"We needed to secure data warehouse information and leverage that information to grow our business and reduce our costs. Teleran is helping us achieve both these objectives." *Ronald Beck, Associate Director of IT*

Corporate Express

"Teleran offers us an intelligent approach to managing our users and applications. Teleran's user messaging helps business users be more efficient and smarter in their use of information. iSight provides information that enables us to reduce support costs." *Matt Pohl, Data Warehouse Director*

Merrill Lynch "As our user community grows, [Teleran] iGuard policies have enabled us to guide and support more people at a reduced cost, maximizing the business value of our applications." *Joe Pomerantz, First VP Global Data Management*

MetLife

"Teleran iSight is our 'eyes and ears' to understand and optimize how our business users are leveraging our information." *Bob Sickenger, IT Project Lead*

IN THE PRESS

DM Review "Teleran's suite of monitoring and performance management products provides a clear growth path—beyond just monitoring—as a data warehouse grows in size and complexity."

Business Intelligence Advisor "If you are looking for an innovative and flexible data warehouse administration and management system, Teleran offers capabilities and features simply not available elsewhere."

Intelligent Enterprise "Teleran's system is an unmatched tool for dynamic query management. It provides analysis information, structural recommendations, and proactive query controls previously only dreamt of."